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**FILED**  
 2014 NOV 26 A 11:37  
 DONALD W. WIEKING  
 CLERK, U.S. DISTRICT COURT  
 NORTHERN DISTRICT OF CALIFORNIA

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 MUSIC Group Macao Commercial Offshore Limited and  
 MUSIC Group Services US, Inc.

**LB**

**IN THE UNITED STATES DISTRICT COURT**

**NORTHERN DISTRICT OF CALIFORNIA (SAN FRANCISCO DIVISION)**

MUSIC Group Macao Commercial Offshore  
 Limited, a Macao entity, and MUSIC Group  
 Services US, Inc., a Washington Corporation

Civil Action No. **CV 14-80328-MISC**  
 W.D. Wash. Civil Action No. 14-cv-01111-RSM

Plaintiffs,

v.

John Does I-IX

Defendants.

NOTICE OF MOTION AND MOTION TO  
 COMPEL DISCOVERY;  
 MEMORANDUM OF POINTS AND  
 AUTHORITIES IN SUPPORT THEREOF.

Date: \_\_\_\_\_  
 Time: \_\_\_\_\_  
 Ctrm.: \_\_\_\_\_

**NOTICE OF MOTION AND MOTION**

**TO ALL PARTIES, NON-PARTY TWITTER, AND THEIR ATTORNEYS OF RECORD:**

**PLEASE TAKE NOTICE** that on \_\_\_\_\_, at \_\_\_\_:\_\_\_\_.m., or as soon  
 thereafter as this matter may be heard in the courtroom of \_\_\_\_\_, located at 450  
 Golden Gate Avenue, San Francisco, California 94102, Plaintiffs MUSIC Group Macao  
 Commercial Offshore Ltd., and MUSIC Group Services US, Inc. (collectively "MUSIC Group" or

1 “Plaintiffs”) will and hereby do move this Court for an Order compelling non-party Twitter to  
 2 comply with Music Group’s Second Amended Subpoena, served on Twitter on September 24,  
 3 2014.

4 This motion is brought pursuant to Rules 37 and 45 of the Federal Rules of Civil Procedure  
 5 on the grounds that, after Plaintiffs and Twitter met and conferred, Twitter still refuses to produce  
 6 the documents and information described in the Second Amended Subpoena. This motion is based  
 7 on this Notice of Motion and Motion and the following Memorandum of Points and Authorities in  
 8 Support Thereof, all files and records in this action, oral argument, and such additional matters as  
 9 may be judicially noticed by the Court or may come before the Court prior to or at the hearing on  
 10 this matter.

# 11 **MEMORANDUM OF POINTS AND AUTHORITIES**

## 12 **I. CERTIFICATION UNDER LOCAL RULE 37**

13 Under Local Rule 37, Plaintiffs have conferred on numerous occasions both by phone and  
 14 email correspondence with counsel for Twitter regarding production of the discovery requested.  
 15 (Tarleton Dec. ¶3.) On October 22, 2014, Plaintiffs’ counsel contacted Twitter by telephone to  
 16 discuss resolving Twitter’s failure to produce the discovery requested in the Subpoena. Twitter’s  
 17 counsel reiterated Twitter’s remaining objection on First Amendment grounds. The parties could  
 18 not reach agreement on whether Twitter had standing to raise the First Amendment objection,  
 19 whether the First Amendment was a basis to object, and whether the Ninth Circuit required a First  
 20 Amendment analysis by the Court when it authorized the discover. Moreover, although the Court in  
 21 Seattle had issued the order for early discovery, Twitter would not agree to have the Court in  
 22 Seattle decide the Motion to Compel. (Tarleton Dec. ¶4.) Hence, Plaintiffs are required to file the  
 23 Motion to Compel in the instant Court with a request to transfer the same to the Seattle Court.  
 24 (Tarleton Dec. ¶5.)

## 25 **II. FACTS**

### 26 **A. The Complaint**

27 On April 25, 2014, Plaintiffs filed a complaint, attached to the Declaration of E. Russell  
 28 Tarleton as Exhibit A, in the Western District of Washington against Defendants John Does I-IX

1 for violations of the Computer Fraud and Abuse Act, unfair competition, violations of the Lanham  
2 Act, cyberpiracy, intentional interference with contractual or business relations, defamation, breach  
3 of contract and copyright infringement. (Tarleton Dec. ¶6.)

4 John Does I-IX are users of the names “@FakeUli” and “@NotUliBehringer” on the  
5 internet site Twitter. Defendants used the Twitter accounts “FakeUli” and “NotUliBehringer” to  
6 produce and publish disparaging remarks about MUSIC Group, MUSIC Group employees and  
7 MUSIC Group CEO, Uli Behringer, from at least March 3, 2010 until April 24, 2014. The users of  
8 the Twitter accounts used features in Twitter that cause their Tweets to come up in search results  
9 for the real MUSIC Group Twitter account, causing anyone searching for MUSIC Group’s Twitter  
10 account to see the disparaging Tweets. Because of the anonymous nature of Twitter, the identities  
11 of the Doe Defendants are not known to Plaintiffs.

12 **B. The Subpoenas**

13 On July 18, 2014, the issuing court in the Western District of Washington entered an Order  
14 Granting Plaintiffs’ Motion for Expedited Discovery on third party Twitter, Inc., to determine the  
15 identity of the Doe Defendants, attached as Exhibit B. (Tarleton Dec. ¶7.) Twitter, Inc. was served  
16 with a Subpoena on August 5, 2014, and an Amended Subpoena on September 18, 2014. The  
17 Amended Subpoena, attached as Exhibit C, requested discovery related to the identities of the users  
18 of the Twitter handle “@FakeUli,” including documents showing the name, address, email address  
19 and any proxy address of the owner of the account. (Tarleton Dec. ¶8) Twitter responded to the  
20 Amended Subpoena on September 23, 2014, objecting to the requested discovery because the  
21 issuing court did not include the requisite First Amendment findings. Appended hereto as Exhibit  
22 D is a copy of a letter dated October 8, 2014, from counsel for Twitter objecting to the subpoena.  
23 (Tarleton Dec. ¶9.) A Second Amended Subpoena, attached as Exhibit E, was served on September  
24 24, 2014, requesting production of discovery related to the “@NotUliBehringer” Twitter account,  
25 (Tarleton Dec. ¶10), and on October 8, 2014, Twitter objected to the Second Amended Subpoena  
26 on the same First Amendment grounds, and stating that they had no responsive documents because  
27 the Twitter account information was deleted.  
28

To date, Twitter has failed to produce any discovery requested in the Subpoenas. (Tarleton Dec. ¶11).

### III. ARGUMENT

#### A. Summary of the Law

Rule 45 of the Federal Rules of Civil Procedure provides the framework for securing documents, electronically stored information, testimony and tangible things relevant to a pending litigation from non-parties through the use of subpoenas. (Fed. R. Civ. P. 45 (a), (b)). It is well settled that the scope of a Rule 45 subpoena is informed by Rule 26, which governs civil discovery generally. (*See, e.g.*, Fed. R. Civ. P. 26 Advisory Committees Note to 1946 Amendments; *Garner Const., Inc. v. Int'l Union of Operating Engineers*, 2007 WL 4287292, \*2 (W.D. Wash. Dec. 4, 2007); *Gonzales v. Google, Inc.*, 234 F.R.D. 674, 680 (N.D. Cal. 2006).)

Pre-trial discovery is ordinarily “accorded a broad and liberal treatment.” (*Hickman v. Taylor*, 329 U.S. 495, 507, 67 S.Ct. 385, 392, 91 L.Ed. 451 (1947); *United States v. Meyer*, 398 F.2d 66, 73 (9th Cir. 1968).) If no claim of privilege applies, a party can be compelled to produce evidence regarding any matter “relevant to the subject matter involved in the pending action” or “reasonably calculated to lead to the discovery of admissible evidence.” (*See* Fed. R. Civ. P. 26(b)(1).) “Relevant information need not be admissible at the trial if the discovery appears reasonably calculated to lead to the discovery of admissible evidence.” (*Id.*) This broad right of discovery is based on the general principle that litigants have a right to “every man’s evidence,” (*United States v. Bryan*, 339 U.S. 323, 331, 70 S.Ct. 724, 730, 94 L.Ed. 884 (1950)), and that wide access to relevant facts serves the integrity and fairness of the judicial process by promoting the search for the truth. (*See Shoen v. Shoen*, 5 F.3d 1289, 1292 (9th Cir. 1993).) The Federal Rules also provide federal courts with the power to compel compliance with subpoenas and disclosure requests that seek relevant information. (*See* Fed. R. Civ. P. 45(d)(2)(B)(i).)

The Western District of Washington has recognized that a subpoena that seeks to discover the identity of a protected anonymous Internet user must satisfy a three-part test, subject to balancing by the court. First, Plaintiffs must make reasonable efforts to give the Defendant adequate notice of the attempt to discover their identity. Second, Plaintiffs must allege a facially

1 valid cause of action, providing a factual and legal basis for believing the speech is actionable. And  
 2 finally, Plaintiffs must demonstrate that the specific information sought by the subpoena is  
 3 necessary to identify the Defendant, and that the Defendant's identity is relevant to the case.  
 4 (*SaleHoo Grp., Ltd. v. ABC Co.*, 722 F. Supp. 2d 1210, 1215-16 (W.D. Wash. 2010).)

5 The Northern District of California has adopted a similar test, requiring: (1) that the plaintiff  
 6 persuade the court that there is a real evidentiary basis for believing the defendant has engaged in  
 7 wrongful conduct that has caused real harm to the plaintiff, and (2) comparing and balancing the  
 8 harms to the plaintiff and the harms to the defendant. (*Highfields Capital Mgmt., L.P. v. Doe*, 385  
 9 F. Supp. 2d 969, 974 (N.D. Cal. 2005).)

10 Fed. R. Civ. P. 45 authorizes the district court, in its discretion, to impose a wide range of  
 11 sanctions when a party fails to comply with the rules of discovery or with court orders enforcing  
 12 those rules. (*See* Fed. R. Civ. P. 45(g).)

13 **B. The Discovery Requested is Relevant to Plaintiffs' Case**

14 As set forth in more detail in Plaintiffs' Motion for Expedited Discovery, Plaintiffs filed this  
 15 action for cyber fraud and abuse pursuant to The Computer Fraud and Abuse Act, 18 U.S.C.A.  
 16 § 1030; cyberpiracy pursuant to Section 43(d) of the Lanham Trademark Act, 15 U.S.C.A.  
 17 § 1125(d); trademark infringement, trade name infringement and false designation of origin  
 18 pursuant to Section 43(a) of the Lanham Trademark Act, 15 U.S.C.A. § 1125(a); for unfair  
 19 competition under Federal and Washington common law; for intentional interference with  
 20 contractual and business relations; and for defamation.

21 In order to obtain the identity of the John Doe Defendants, Plaintiffs require immediate  
 22 discovery on a third party, Twitter, Inc., ("Twitter") a global Internet media company, with its  
 23 principal place of business located at 164 South Park, San Francisco, CA 94107. As alleged in the  
 24 Complaint (¶ 2), Defendants John Doe are unknown defendants who have posted and continue to  
 25 post false and defamatory statements on the web site "Twitter," found at <http://twitter.com>, under  
 26 the assumed names "NotUliBehringer" and "Fake Uli Behringer." The true name or names of  
 27 Defendants John Does, aka "NotUliBehringer" and "Fake Uli Behringer," are unknown to  
 28 Plaintiffs, but readily available to Twitter.

1 The Twitter account <https://twitter.com/NotUliBehringer> on Twitter under the assumed  
 2 name “NotUliBehringer,” and its postings on or near March 13, 2014, and continually to and  
 3 including April 24, 2014, as alleged in the complaint, are specific enough to permit identification of  
 4 the unknown party through reasonable discovery. The Twitter account <https://twitter.com/fakeuli> on  
 5 Twitter under the assumed name “Fake Uli Behringer” and its postings on or near March 3-6, 2010,  
 6 March 9, 2010, March 10, 2010, March 23-27, 2010, April 2, 2010, June 9, 2010, and June 10,  
 7 2010, as alleged in the complaint, are specific enough to permit identification of the unknown party  
 8 through reasonable discovery.

9 **C. MUSIC Group has Satisfied the Three-Part Test for Discovering Anonymous**  
 10 **Internet Users**

11 The Twitter account of “FakeUli” has been put on notice of the attempt to discover their  
 12 identity by all reasonable means, including filing complaints with Twitter regarding the account.  
 13 Twitter informed the users of the account that they were being investigated as a result of the  
 14 complaints.

15 Twitter argues that the three-part test of *SaleHoo* has not been satisfied because MUSIC  
 16 Group has failed to establish prima facie evidence of at least one actionable claim. However,  
 17 MUSIC Group has demonstrated every element of at least defamation, and every element of breach  
 18 of contract that the current discovery allows for.

19 **1. MUSIC Group has Made a Prima Facie Case of Defamation**

20 Under Washington law, to make out a prima facie case of defamation, a plaintiff must show  
 21 falsity, an unprivileged communication, fault, and damages. (*Mohr v. Grant*, 153 Wash.2d 812,  
 22 108 P.3d 768, 773 (2005).) A statement is defamatory if it tends to harm the reputation of another  
 23 to the extent of lowering him in the estimation of the community or to deter third persons from  
 24 associating or dealing with him. (*Right-Price Recreation, LLC v. Connells Prairie Community*  
 25 *Council*, 146 Wash. 2d 370, 46 P.3d 789 (2002).) Defamation per se is present when the statement  
 26 alleges that the plaintiff (1) committed a serious crime; (2) has a loathsome disease; (3) is unchaste;  
 27 or (4) has conduct incompatible with the plaintiff’s business, trade, profession, or office. (*Davis v.*  
 28 *Fred’s Appliance, Inc.*, 171 Wash. App. 348, 287 P.3d 51 (Div. 3 2012); *Schmalenberg v. Tacoma*



1 *News, Inc.*, 87 Wash. App. 579, 943 P.2d 350 (Div. 2 1997).) When the person being defamed is a  
 2 public figure, the burden of proof is that of actual malice. (*Duc Tan v. Le*, 300 P.3d 356 (Wash.  
 3 2013).) In this case, the user of the Twitter handle “Fakeuli” has made malicious, defamatory  
 4 statements, which the user knew to be untrue at the time of writing. For example, the user of the  
 5 “Fakeuli” account has stated that MUSIC Group intentionally designs its products to break in 3-6  
 6 months (Compl. Ex. 2, at 2); that MUSIC Group encourages domestic violence and misogyny (*Id.*  
 7 at 8); and that Mr. Behringer engages with prostitutes. (*Id.* at 3).

8 In order to meet the “unprivileged communication” element of defamation, the defamatory  
 9 remarks must be published to one or more third persons. (*Pate v. Tyee Motor Inn, Inc.*, 77 Wash.  
 10 2d 819, 467 P.2d 301 (1970).) The Tweets of “Fakeuli” were made public to millions of Twitter  
 11 users, and the account had dozens of “followers” who would have been notified of, and received,  
 12 these Tweets in real time. (Compl. Ex. 2, at 2.)

13 In Washington, damages do not need to be proven when the statements are defamatory per  
 14 se, as is the case with the “Fakeuli” Twitter user’s statements such as that MUSIC Group  
 15 intentionally creates products that break in 3-6 months, engages in criminal activity such as  
 16 domestic violence, and that MUSIC Group’s CEO engages with prostitutes. (*Valdez-Zontek v.*  
 17 *Eastmont School Dist.*, 154 Wash. App. 147, 225 P.3d 339 (Div. 3 2010); *Maison de France, Ltd. v.*  
 18 *Mais Oui!, Inc.*, 126 Wash. App. 34, 108 P.3d 787 (Div. 1 2005).) Furthermore, when the  
 19 statements were made with actual malice, as they were here, the jury may award presumed  
 20 damages. (*Caruso v. Local Union No. 690 of Intern. Broth. of Teamsters, Chauffeurs,*  
 21 *Warehousemen and Helpers of America*, 100 Wash. 2d 343, 354, 670 P.2d 240, 246 (1983).)  
 22 However, even if the statements were not defamatory per se, or stated with malice, MUSIC Group  
 23 has suffered damages by causing other Twitter users, including potential or current customers of  
 24 MUSIC Group to believe that MUSIC Group intentionally creates poor products and engages in  
 25 criminal activity, thus damaging the reputation of MUSIC Group within the audio equipment  
 26 industry.

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2. MUSIC Group has Made a Prima Facie Case of Breach of Contract for all Elements Under MUSIC Group Control

The Court in *SaleHoo* recognized that because discovery will be in its earliest stages when trying to determine the identity of an anonymous defendant, it may be impossible for all elements of a cause of action to be shown. (*SaleHoo Grp., Ltd. v. ABC Co.*, 722 F. Supp. 2d 1210, 1216 (W.D. Wash. 2010).) The three-part test of *SaleHoo* therefore only requires that those elements that are in the control of the plaintiff be shown because “plaintiff at an early stage of the litigation may not possess information about the role played by particular defendants or other evidence that normally would be obtained through discovery.” (*Id.*)

Breach of contract exists when a valid contract’s terms have been materially breached, resulting in damages. The Employment Agreement attached to the Complaint as Exhibit 5 is the standard employment contract that all employees of MUSIC Group are required to enter into. Although defendants are unknown at this time, the Tweets consistently reference being fired from MUSIC Group, and thus imply that the Twitter user controlling the “Fakeuli” account is a previous employee of MUSIC Group. Evidence related to the specific identities of the defendants is currently out of the control of MUSIC Group because Twitter has not yet complied with the subpoena.

The Employment Agreement contains a non-disparagement clause at paragraph 10.4. The non-disparagement clause requires that employees will not make any disparaging remarks about the company, or make statements that will cast doubt upon the business acumen or judgment of MUSIC Group. All employees and ex-employees of MUSIC Group have agreed to the non-disparagement clause in consideration of their employment at MUSIC Group. The tweets, as discussed above, were highly disparaging in their nature, alleging MUSIC Group has intentionally bad judgment and illegal business practices. The intentional disparagement of MUSIC Group on Twitter by the user of the “Fakeuli” account constitutes a material breach of the Employment Agreement that they would have signed with MUSIC Group as an employee. These Tweets are available to be seen by all Twitter users, including current and potential customers of MUSIC Group. As a result of these tweets, MUSIC Group’s reputation in the music industry has been



1 lowered, causing significant damage to the good-will and brand recognition that MUSIC Group has  
2 built.

3 3. A Balance of the Harms to MUSIC Group and the Defendants Favors  
4 MUSIC Group

5 The second prong of the First Amendment test in the Northern District of California is a  
6 balancing of the harms to the Defendants and Plaintiffs. In this case, the weight of the harm done to  
7 MUSIC Group outweighs the potential for harm to the Defendants. The Court in *Highfields*  
8 *Capital management, L.P.* found that the primary harm caused to a defendant in this situation is a  
9 potential chilling effect on protected free speech. However, as discussed above, the speech made  
10 by the users of the Twitter handle @FakeUli does not fall under a protected free speech category.  
11 Unmasking the identity of the users of the FakeUli account would only potentially chill defamatory  
12 speech, and speech that is a material breach of an employment contract. This does not present a  
13 significant harm to the Defendants or the general public.

14 On the other hand, the damage caused to the goodwill and name of MUSIC Group by  
15 Defendants freely publishing defamatory remarks on Twitter is significant. The Twitter users  
16 intentionally crafted their disparaging Tweets such that any customers of MUSIC Group searching  
17 for official MUSIC Group Tweets would find the @FakeUli Tweets as well.

18 The harm caused to MUSIC Group by having their current and potential customers see these  
19 defamatory Twitter posts outweighs any harm caused to the Defendants by being unmasked for  
20 their defamatory actions.

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1 **IV. CONCLUSION**

2 For the reasons set forth above, Plaintiffs respectfully request the Court grant their motion to  
3 compel Twitter to produce discovery on the identity of the user of Twitter account "Fakeuli."

4 Dated: November 25, 2014

**AD ASTRA LAW GROUP LLP**

5  
6 By 

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8  
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